

# PLAN FOR THE MONTH

Month \_\_\_\_\_ 20\_\_\_\_

Wholesaler Name

Wholesaler No.

Last Month Target

CARTONS / TONS

Sales Rep name

Last Month Sales

CARTONS / TONS

Payment Reminders

Current Month Target

CARTONS / TONS

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Deals to close

Important dates

Shops to visit

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Customers to visit



Sastharam.com

Note : Please duplicate this sheet for every month.