

## Weekly Checklist

SINCE  
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- I visited 15 new stores this week.
- I called and thanked my best customer.
- I sent samples to 4 new prospects.
- My sales rep visited me this week.
- I did a quality check of my products.
- I spoke to three customers asking for feedback.
- I completed all my payments for this week.
- I met 1 new prospect.

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**THERE IS NO SUBSTITUTE  
FOR HARD WORK.**”



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## Monthly Checklist



- I visited my 2 best performers in-person.
- I visited my lowest performers and motivated them.
- I tracked my sales this month and compared them to the previous month.
- I learnt about RKG updates on social media and the website.
- I checked my dashboard and kept track of my progress.
- I met 4 new prospects
- I got in touch with 2 old customers this month

BEFORE YOU CAN **SCORE**  
YOU MUST FIRST HAVE A **GOAL.**



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